

## Outsourcing Checklist

These are several of the key points you should consider when selecting a company for outsourcing. It may point out the obvious but far too often we see these things being overlooked and they can have adverse effects on the success of your project.

1. Are they a National Instruments Alliance Member?  
Membership has its benefits for our customers as it means familiarity and expertise in many of NI's products.
2. Do they have any Software Certifications?  
Certification provides you with the peace of mind that what you are paying for can be easily understood and supported in the future. If the company or person you're considering hiring has no LabVIEW certifications what are the reasons? There is NO reason for not being certified.
3. Can they provide the extras such as hands-on hardware design and support?  
All too many projects are more than just software development. Having to hire multiple companies to complete a single project is frustrating and a less economical choice. We can provide hardware and mechanical design as well as the hands-on work required to put it all together.
4. Can they provide client references and examples of their work?  
References and examples of their work provide you peace of mind that you are making a correct choice. If the company or person you're considering hiring cannot provide these simple items then proceed with caution.
5. Is this their primary occupation?  
Depending upon your project size selecting a moonlighter might make sense but where will this person be in 6 months? PLF Consulting, LLC has been providing its services and support since 2003 full-time.

We hope these key points help you make the proper choice for your business and wish you well if PLF Consulting is not the right fit for your needs.

Sincerely,

Peter Fuller

Senior Engineer

PLF Consulting, LLC

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